

# Oslo Børs

# – the leading European market for Oil & Gas

#### What Oslo Børs can offer International E&P

- Access to knowledgeable and international Capital
- Great Visibility in a market with peers
- World class research capacity
- Sector liquidity in a vibrant and efficient market
- International rules and regulations



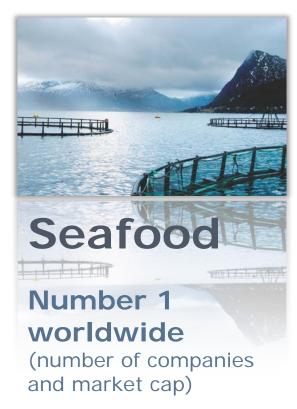
### Leading market positions in certain sectors



2nd largest worldwide in oil service (number of companies and market cap)



3rd largest worldwide (number of companies)



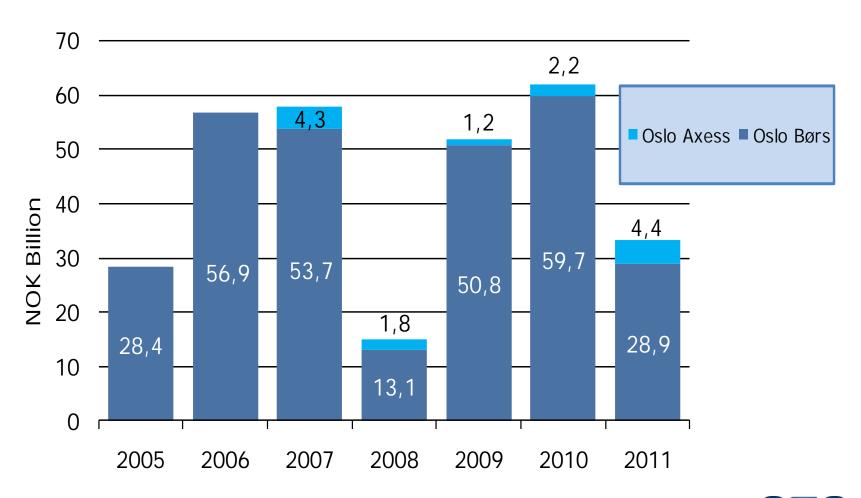


### International issuers



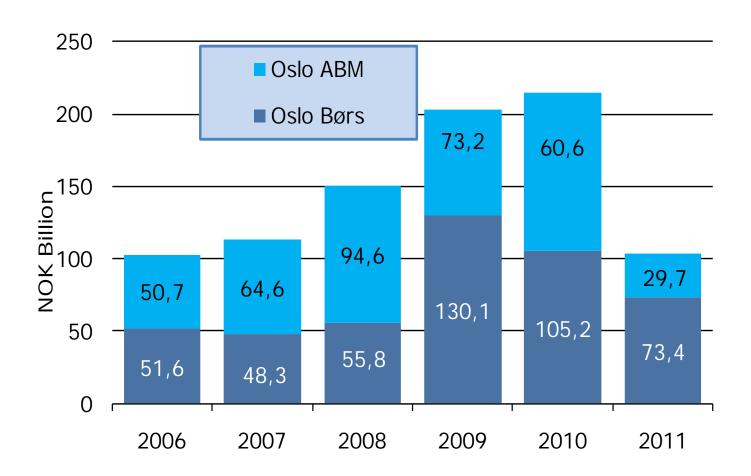


### Access to equity capital



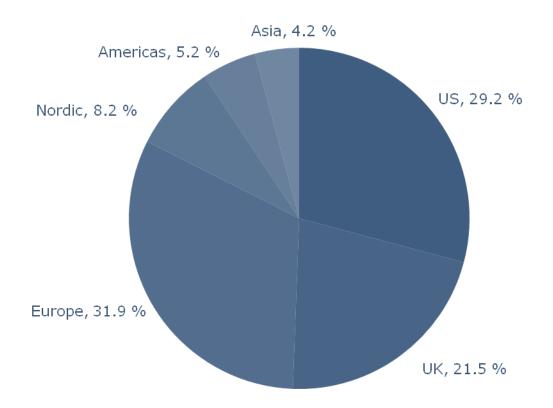


### Access to debt capital





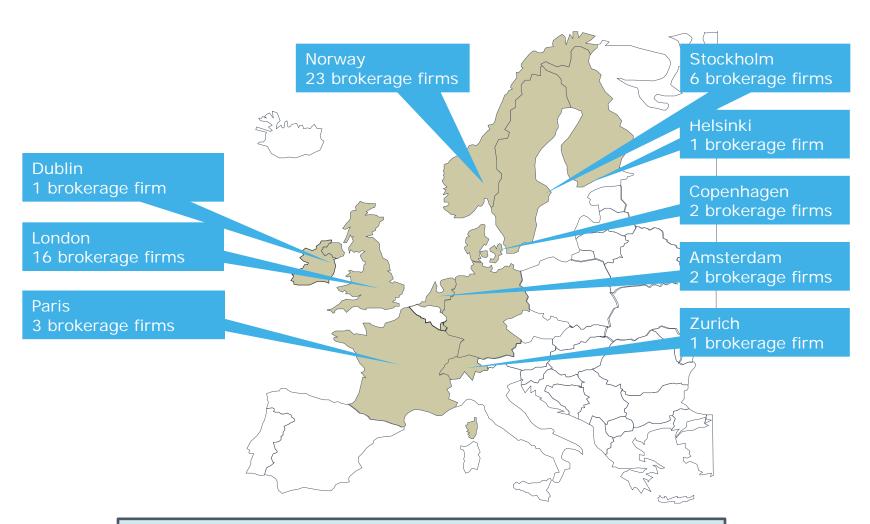
#### International investors at Oslo Børs



Figures as per 30 April 2011.



#### Local and international distribution



- 55 members from 9 countries



## 20 largest members, YTD as of 30 April 2011

1	SEB ENSKILDA	(7.5%)	11	ABG SUNDA
2	DnBNOR	(7.5%)	12	(FIRST SECU
3	Svenska Handelsbanken	(6.2%)	13	MorganSta
4	CREDIT SUISSE	(5.0%)	14	ARCTIC
5	<b>Pareto</b>	(4.8%)	15	RS Plato
6	Merrill Lynch	(4.5%)	16	Deutsche E
7	Carnegie	(4.5%)	17	Netfonds
8	NORDNET	(4.3%)	18	<b>UBS</b>
9	CITADEL	(4.3%)	19	Argo Securities 1
10	Nordea	(4.3%)	20	J.P.Mo:

11	ABG SUNDAL COLLIER	(4.1%)
12	(FIRST SECURITIES	(4.1%)
13	MorganStanley	(3.9%)
14	ARCTIC SECURITIES	(3.5%)
15	RS Platou	(2.5%)
16	Deutsche Bank	(2.4 %)
16 17	Netfonds	(2.4 %)
	Deutsche Bank	
17	Netfonds	(2.3%)



### Recent events in Energy sector

- Archer Ltd (the combination of Seawell and Allis-Chalmers Energy) elected to list solely in Oslo in November 2010 following a thorough listing evaluation process.
  - American entity delisted in the US.
  - ARCHER is now included in the OBX Index in Oslo (Top 25).
- Subsea 7 (the combination of Acergy and Subsea 7) announced in February 2011 its intentions of delisting in the US and to list solely in Oslo.
  - "Post completion of the Combination of Acergy S.A. and Subsea 7 Inc. trading volumes on NASDAQ are approximately 5% of worldwide trading volume......, while the remainder of the trading was conducted through the Company's listing on the Oslo Børs."
  - SUBC is currently the 8<sup>th</sup> largest company at Oslo Børs.



### Recent events in Energy sector, cont.

- 6 Drilling companies listed YTD 2011
  - 1 additional is currently approved for listing: Odfjell Offshore Ltd
  - 1 additional has currently applied for listing: Asia Offshore Drilling Ltd
- 3 E&P companies listed in 2010
  - 1 additional is currently approved for listing: Fram Exploration ASA
    - Oil and gas assets onshore in Colorado and North Dakota, as well as in the Republic of Trinidad and Tobago off the coast of Venezuela.
- 1 Oil & Gas Equipment & Services company is approved for listing: Apply ASA
  - 1 additional has currently applied for listing: Höegh LNG Holding Ltd



### Formal listing requirements

- Market capitalisation > NOKM 300 (USDM 55)
- Track record > 3 yrs
- Operations must be in commercial phase
- Free float  $\geq$  25 %
- Number of independent shareholders > 500 (\*)

(\*) For secondary listings: At least 200 shareholders must be registered in Norwegian VPS.



### Issuer effective: Disclosure requirements

- Disclosure requirements equivalent to EU standards
- Non-Norwegian companies may:
  - Report in English
  - Report in their own local currency
- IFRS is required as reporting standard for companies domiciled within EU/EEA.



### Issuer effective: Competitive costs

Introduction fee: Varies related to market capitalisation:

- Market cap less than USD 45 million fee is USD 54,000
- Market cap less than USD 90 million fee is USD 80,000
- Market cap less than USD 180 million fee is USD 116,000
- Market cap more than USD 180 million fee is USD 161,000

Prospectus fee: usp 8,500

Annual listing fee: USD 10 per USD 180,000 in market capitalisation, minimum fee is USD 23,000 - maximum fee is USD 180,000.

Exchange rate: USD 1 = NOK 5.6. Figures above are approximate as fees are paid in NOKs.



#### Issuer effective: Short time to market

#### Written description of fulfilment of listing criteria

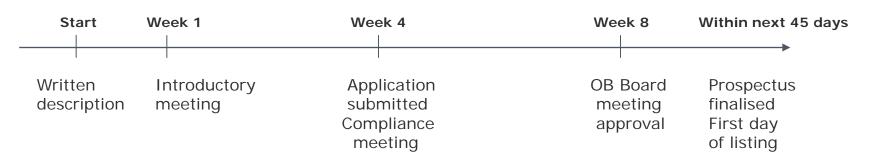
1 week before introductory meeting with Oslo Børs

#### Introductory meeting with Oslo Børs

3 weeks before filing the formal listing application

#### Application for listing

4 weeks before Stock Exchange Board meeting





### Summary

- Oslo offers attractive opportunities for foreign companies
- International focus and visibility
- Presence of world class research capacity
- Great access to European and US institutional investors
- Both bond and equity markets can be used efficiently
- International rules and regulations



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